

## Message Text

UNCLASSIFIED

PAGE 01 BANGUI 00171 271220Z POSS DUPE  
ACTION AF-08

INFO OCT-01 ISO-00 EB-08 /017 W  
-----272018Z 066355 /44

R 271127Z JAN 77  
FM AMEMBASSY BANGUI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8201  
AMEMBASSY KINSHASA  
AMEMBASSY TANANARIVE

UNCLAS BANGUI 0171

E.O. 11652: N/A  
TAGS: BEXP, CT  
SUBJECT: TIMBER INDUSTRIES CATALOG SHOW INITIAL REPORT

1. TIMER INDUSTRIES CATALOG EXHIBITION WAS HELD AT AMERICAN CULTURAL CENTER, BANGUI, CENTRAL AFRICAN EMPIRE, JANUARY 24 AND 25. SEVENTY AMERICAN FIRMS SUPPLIED CATALOGS, WITH 39 SEEKING LOCAL REPRESENTATIVES AND 67 NEW-TO-MARKET. A TOTAL OF 89 TRADE INQUIRIES WERE RECEIVED FOR 43 EXHIBITING FIRMS FROM THIRTEEN LOCAL ORGANIZATIONS. IN ORDER TO MAINTAIN BUSINESS-LIKE ATMOSPHERE TO FACILITATE SELLING TO LOCAL FIRMS UNFAMILIAR WITH AMERICAN PRODUCTS, ENTRANCE TO EXPOSITION WAS RESTRICTED TO INVITED REPRESENTATIVES OF LOCAL INDUSTRY AND GOVERNMENT. THERE WERE OVER FIFTY SUCH VISITORS DURING THE TWO-DAY SHOW.

2. DESPITE SOMEWHAT DISAPPOINTING LOCAL PARTICIPATION DUE TO CONDITIONS TO BE DESCRIBED IN FINAL REPORT, WE ARE GENERALLY PLEASED WITH OVER-ALL EXPOSITION RESULTS. VISITORS WERE SERIOUS POTENTIAL PURCHASERS OR AGENTS FOR AMERICAN TIMBER INDUSTRY FIRMS. SOLID INITIAL CONTACTS HAVE BEEN PROVIDED FOR MOST EXHIBITING FIRMS. SALES OR REPRESENTATION AGREEMENTS WILL HOPEFULLY FOLLOW.  
SMITH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
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